



Distance Selling Changes 13 June 2014

We warned you last month of changes to distance and doorstep selling regulations. With 1 week to go before the Consumer Contracts Regulations 2013 (Consumer Contracts Regulations), is your company ready.

It is important to note that these regulations change the definition of auction so that ebay auctions are no longer exempt from distance selling protections.

If you currently undertake

1. ANY business on ebay or
2. contract with any consumers away from your place of business or
3. without any face to face contact,

You need to review your terms and processes to ensure they are fully compatible as the new regulations replace both the Distance Selling Regulations and the Doorstep Selling Regulations and change the definition of auction so that ebay auctions are covered by distance selling regulations.

Whilst BIS have produced some guidelines that can be found [here](#), to provide a head start we have compiled a checklist and example terms and conditions. Please note that these are provided as an example only and will so need to be tailored to your particular situation in order to provide full protection.

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advises over 1,000 individual businesses within the sector as well as the Retail Motor Industry Federation (RMI) and its members.